



Legacy Project

ADVANCING WOMEN IN LOCAL GOVERNMENT

**January 13, 2016
8:30 am - 12:00 pm**

Check-in: 8:00 am

**Registration Fee:
\$50.00**

Elk Grove Village Hall

901 Wellington Avenue
Elk Grove Village, IL

**Registration Deadline:
January 7, 2016**

**CLICK HERE TO
REGISTER**

More information at
www.legacyprojectnow.org

Women and the Art of Powerful Persuasion and Principled Negotiation

Facilitator: Maureen Haga, President of M2Execution



During this half-day seminar, we will discuss how to persuade and negotiate to provide good relationships and outcomes. During the session, we will:

- Recognize the differences and similarities between persuading and negotiating and identify when to use.
- Create an action plan for a real time situation where you need to persuade others to accept your ideas and negotiate recommendations to successfully implement.
- Learn effective interpersonal skills.

*An online Negotiating Style Profile is available as an option. Participants are encouraged to purchase the tool at \$25 and have their profile information in advance of the seminar. [Click here to access the assessment.](#)