

# Alternative Service Delivery Models

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# Government IT Consortium



# COMMON IT PROBLEMS

**Staff Turnover**

**Recruiting Headaches**

**Lack of Innovation**

**Projects Go On Forever**

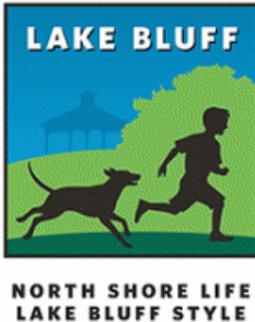
**Lack of Strategic Vision**

**All Your Eggs in One Basket (Case)**

**Not Enough Bang for Your IT \$\$\$**



# GOVERNMENT IT CONSORTIUM



# SHARED SERVICES MODEL

## GOV ITC



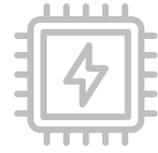
### DEDICATED EXPERTS

CIO, Network Engineer, Systems Engineer, Application Specialist, Network Administrator, Help Desk, Security Engineer, Project Manager



### STRATEGIC PLANNING

True CIO level planning for your organization, developing your 1 and 3 year strategic plans and budgets



### REDUCED EXPENSES

Savings via combined purchase agreements and bulk purchasing. Fewer outside projects with expensive consultants.



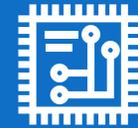
### CONTINUITY

All your institutional knowledge does not walk out the door with the IT manager. Crosstraining and documentation ensures continuity of operations.



### STANDARDIZATION

Improved uptime and knowledge of systems by purchasing standards that engineers are trained on.



### ADVANCED SYSTEMS

Network monitoring, security event monitoring, advanced storage and disaster recovery

## Workplace MODERNIZATION

Designing the Workplace of Tomorrow



Collaboration



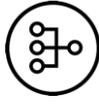
End User  
Compute &  
Productivity



Office  
Modernization

## Network OPTIMIZATION

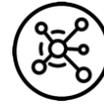
From WAN to Workplace



Networking  
Wired & Wireless



Network  
Security



WAN  
Optimization

## Data Center TRANSFORMATION

Advancing Your Infrastructure



Compute &  
Virtualization



Storage &  
Data Protection



Hyperconverged  
Infrastructure

## Security FORTIFICATION

Protecting Your Users and Your Data



Security Assessments



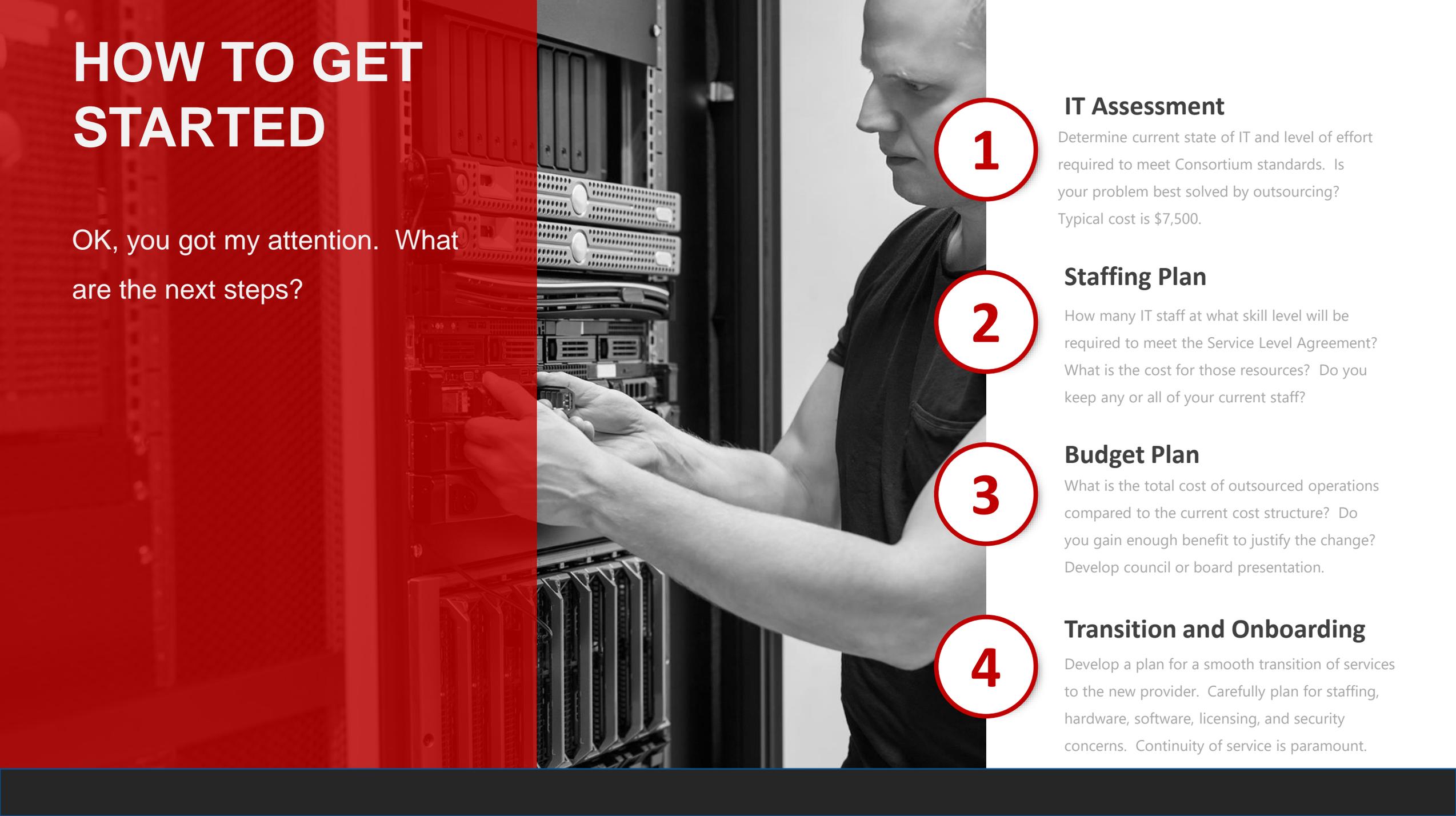
Endpoint Security



Authentication & Data Security

# HOW TO GET STARTED

OK, you got my attention. What are the next steps?



1

## IT Assessment

Determine current state of IT and level of effort required to meet Consortium standards. Is your problem best solved by outsourcing? Typical cost is \$7,500.

2

## Staffing Plan

How many IT staff at what skill level will be required to meet the Service Level Agreement? What is the cost for those resources? Do you keep any or all of your current staff?

3

## Budget Plan

What is the total cost of outsourced operations compared to the current cost structure? Do you gain enough benefit to justify the change? Develop council or board presentation.

4

## Transition and Onboarding

Develop a plan for a smooth transition of services to the new provider. Carefully plan for staffing, hardware, software, licensing, and security concerns. Continuity of service is paramount.



**Give us a call at  
GovITC**



Jenny Maltas  
Deputy Village Manager  
GovITC President  
[jmaltas@vbg.org](mailto:jmaltas@vbg.org)  
847-459-2520



Gary Nichols  
CEO  
[gnichols@interdev.com](mailto:gnichols@interdev.com)  
678-672-1502

Jenn Braithwaite  
Business Development Mgr  
[jbraithwaite@interdev.com](mailto:jbraithwaite@interdev.com)  
678-672-1518