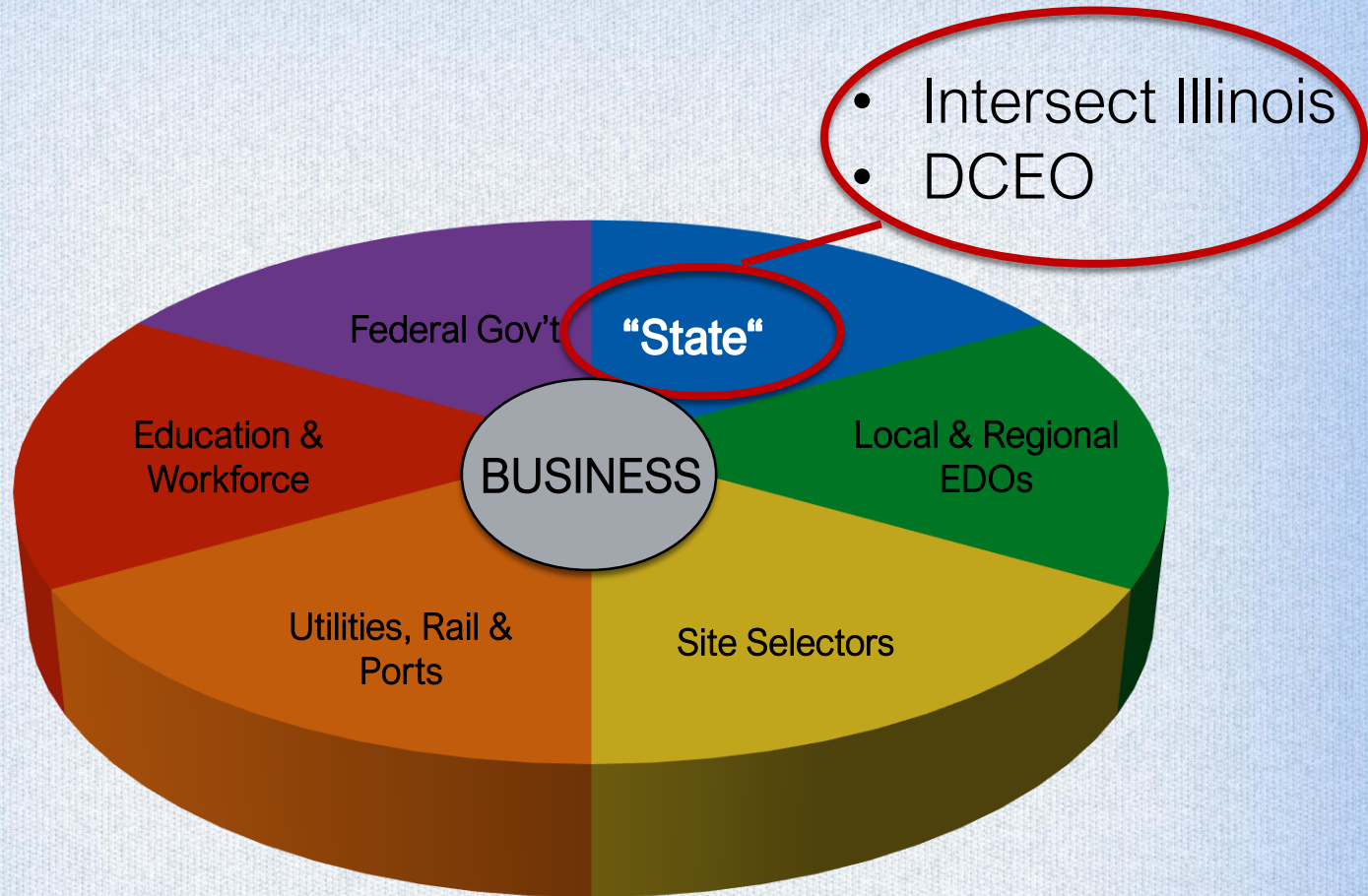


# ***Economic Development Assistance in Opportunity Zones***

Department of Commerce & Economic  
Opportunity

# IT TAKES A COMPLETE TEAM





# ILLINOIS PARTNERS

## Intersect Illinois

<https://intersectillinois.org/>

*Marketing & Data for Community & Project Support*

Mark Peterson - President

312.667.6011

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Brent Case –Senior Vice President

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# ILLINOIS PARTNERS

Dept. of Commerce & Econ. Opportunity (DCEO)

<https://www2.illinois.gov/dceo/Pages/default.aspx>

*Incentives & Field Staff Support*

- Incentives

Vic Narusis

312.497.3160

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- Retention & Expansion Field Staff (Team RED)

Phil Pulliam

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# ILLINOIS ASSISTANCE

## Infrastructure/Real Estate/Equipment

- Advantage Illinois Subordinated Loans<sup>1</sup>
- Community Dev. Block Grants (CDBG)<sup>1</sup>
- Illinois Dept of Transportation (IDOT)<sup>1,2</sup>
- Enterprise Zones / High Impact Business (HIB)<sup>1</sup>

<sup>1</sup> *Require job creation and capital investment to qualify*

<sup>2</sup> *Require job retention or job creation and investment to qualify*



# ILLINOIS ASSISTANCE

## Job Creation

- Econ. Dev. for a Growing Economy (EDGE)<sup>1</sup>

<sup>1</sup> *Require job creation and capital investment to qualify*

<sup>2</sup> *Require job retention or job creation and investment to qualify*



# ILLINOIS ASSISTANCE

## Workforce Assistance

- Job Training & Recruiting - Local Workforce Investment Agencies (LWIA's)<sup>1,2</sup>
- Job Training Grants - Employer Training Investment Program (ETIP)<sup>1</sup>

<sup>1</sup> *Require job creation and capital investment to qualify*

<sup>2</sup> *Require job retention or job creation and investment to qualify*



# OTHER ILLINOIS ASSISTANCE

## Additional Assistance

- Foreign Trade
  - Foreign Trade Zones
  - IL State Trade & Export Promotion (ISTEP)
- R&D Tax Credits
- Personal Property Tax Exemption



# PROJECT EXAMPLE

## Project Assumptions

New Full-Time Jobs: 100  
Average Wage: \$45,000 / year  
Project Investment: \$6 million  
Infrastructure Improv.: \$750,000  
Annual Elec. Costs: \$500,000

Need	Program	Assistance Type	\$ Value
Road & Muni Utility Improv.	CDBG / EDA	Grant / Loan	\$750,000
Building Construction Costs	Enterprise Zone	Bldg Mat. Tax Exemption	\$195,000
Building Financing Assistance	Advantage Illinois	Loan, 10% equity contrib. reduction	\$600,000
Job Training	State or IMA	Grant	\$100,000
Electrical Cost Savings (20 yrs)	Enterprise Zone	Utility Tax Exemption	\$500,000
Job Creation Support (10 yrs)	EDGE	IL Income Tax Credit	\$1,100,000
Total Assistance			\$3,245,000



# 4 MAIN INCENTIVE GROUPS

Financial Assistance Type	State			Local			Federal		
	Grants & Cost Waiver	Tax Credits Exemp	Loans	Grants & Cost Waiver	Tax Credits Exemp	Loans	Grants & Cost Waiver	Tax Credits Exemp	Loans
<b>Infrastructure, Land, Building</b>									
<i>Tax Increment Finance (TIF)</i>				IL,varies	IL,varies	IL,varies			
<i>Property Tax Abatements</i>	varies	varies		IL,varies					
<i>Utility Service Expansion</i>	IL,varies	varies	varies	IL,varies	IL,varies	IL,varies	x		x
<i>Roads &amp; Related Access</i>	IL,varies	varies	varies				x		x
<i>Rail Access</i>	varies	varies	varies						
<i>Historic Renovation</i>		IL,varies		IL,varies	IL,varies	IL,varies		x	
<i>Investment Tax Credit (ITC)</i>		IL,varies						x	
<i>Brownfield Remediation</i>	IL,varies	IL,varies	IL,varies	IL,varies		IL,varies	x		x
<i>Free or Heavily Subsidized Land &amp;/or Building</i>	varies	varies	varies	IL,varies		IL,varies			
<i>Company Relocation Costs</i>	varies	varies		IL,varies					
<i>Permit Fee Waivers (full or partial)</i>		varies		IL,varies					
<i>Industrial Development Revenue Bonds (IRB's)</i>			IL,varies			IL,varies			
<i>"Mega Site"</i>	varies	varies	varies	IL,varies	IL,varies	IL,varies			
<i>Headquarters Relocation</i>	varies	varies	varies	IL,varies	IL,varies	IL,varies			
<i>Temporary Space Availability</i>	varies			IL,varies					



# ASSISTANCE OVERVIEW

(aka – who offers what)

Financial Assistance Type	State			Local			Federal		
	Grants & Cost Waiver	Tax Credits Exemp	Loans	Grants & Cost Waiver	Tax Credits Exemp	Loans	Grants & Cost Waiver	Tax Credits Exemp	Loans
<b>Job Training</b>							x		
Existing-On the Job	IL,varies			IL,varies			x		
Existing-Classroom	IL,varies			IL,varies			x		
Existing-Incumbent Worker	IL,varies			IL,varies			x		
Existing-Apprenticeships	IL,varies			IL,varies					
Company Attraction Incentive – New Job Creation	IL,varies			IL,varies					
<b>Job Creation</b>									
EDGE or similar (statewide or regional)		IL,varies		IL,varies		IL,varies			
<b>“Built-In” Incentives</b>									
No Personal Property Tax		IL,varies			IL,varies				
No / Low Income Tax		IL,varies			IL,varies				
Equipment Sales Tax Exemption		IL,varies							



# OTHER INCENTIVE GROUPS

Financial Assistance Type	State			Local			Federal		
	Grants	Tax Credits Exemp	Loans	Grants	Tax Credits Exemp	Loans	Grants	Tax Credits Exemp	Loans
<b>Other Assistance</b>									
<b>Tax Credits &amp; Exemptions</b>									
<i>Job Creation</i>		IL,varies			IL,varies				
<i>R&amp;D Tax Credit</i>		IL,varies						x	
<i>Investment Tax Credit (ITC)</i>		IL,varies						x	
<i>Utility Tax Exemption</i>		IL,varies			IL,varies				
<i>Temporary Income Tax Reductions</i>		IL,varies							
<i>Sales Tax Concessions</i>		IL,varies			IL,varies				
<i>Equity Investment Tax Credits</i>		IL,varies						x	
<b>Regionally or Industry Targeted</b>									
<i>Opportunity Zones</i>	varies	varies	varies	varies	varies	varies		x	
<i>Regionally Targeted (Enterprise Zones)</i>	varies	varies	IL,varies	varies	varies	varies			
<i>Targeted Industry Segments</i>	varies	varies	varies	varies	varies	varies			
<b>Foreign Trade</b>									
<i>Subsidized Foreign Trade Missions</i>	IL,varies						x	x	x
<i>Export Trade</i>	IL,varies						x	x	x



# ***Economic Development Incentives for Opportunity Zones***

## Questions?

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