

LEAD

[SIMPLY]TM

LEADERSHIP

FOSTERS CREATIVITY

SOLVING PROBLEMS

CONTRIBUTIONS

ACTS ON FEELINGS

EMPOWERS

ABILITY

SIMPLE > COMPLEX

— HOW DO WE CREATE THAT —
**SPECIAL TEAM
OF PEOPLE**



1-SECOND OPPORTUNITIES

LEAD

[SIMPLY]TM

MODEL.

The behavior
you want to see.

CONNECT.

With the
people you lead.

INVOLVE.

Them as
much as possible.

THAT'S IT.

MODEL

**THE BEHAVIOR
YOU WANT TO SEE**

MODELING IDEAS

MORE +

- + Enthusiasm
- + Results
- + Focus
- + Approachable
- + Patience and kindness
- + Recognition
- + Encouragement
- + Asking and listening

LESS -

- Cynicism
- Busyness
- Distraction
- Eggshells
- Grumpiness
- Entitlement
- Withholding of encouragement
- Telling

CONNECT

**WITH THE PEOPLE YOU
LEAD**

TALK

LISTEN

SHOW

SHARE

CONNECTING IDEAS

MORE +

- + Face-to-face interactions
- + Interest in others
- + Support and encouragement
- + Public appreciation
- + Vulnerability – sharing thoughts and feelings
- + Sharing of the big picture

LESS –

- Emails, instant messaging, texting
- Not caring
- Self-consumed
- Ignoring milestones and accomplishments
- Being right (ego)

TALK - LISTEN - SHOW - SHARE

INVOLVE

**THEM AS MUCH AS
POSSIBLE**

INVOLVING IDEAS

MORE+

- + Letting people lead projects and meetings
- + Asking for input (good and bad)
- + Sharing insight and questions
- + Team development

LESS-

- Controlling
- Telling
- Holding back ideas and questions
- Self-focused

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WHAT WILL YOU DO?

MODEL. NOW

CONNECT. NEXT FEW DAYS

INVOLVE. NEXT MONTH

MODEL.

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INVOLVE.

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THAT'S IT.