# Make HER Voice Visible in the Workplace...

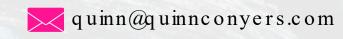
PRESENTED BY

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## Iboldly believe...

If women want to advance in the workplace, they MUST turn up the volume on their voice!

## HOW I WILL SERVE AND SUPPORT YOU TODAY?

- S: How to *speak confidently* without saying a word.
- T: Be aware of self -sabotaging talk vs superior self -talk.
- A: Be *MORE* Assertive and *LESS* Appreciative in your Leadership role.
- N: Establish *NON-negotiables* to set boundaries and prevent burnout in the workplace.
- D: DELETE weak words and replace them with WEALTHY words when communicating internally and externally for career advancement.



WHO IS

# Quinn Conyers ?



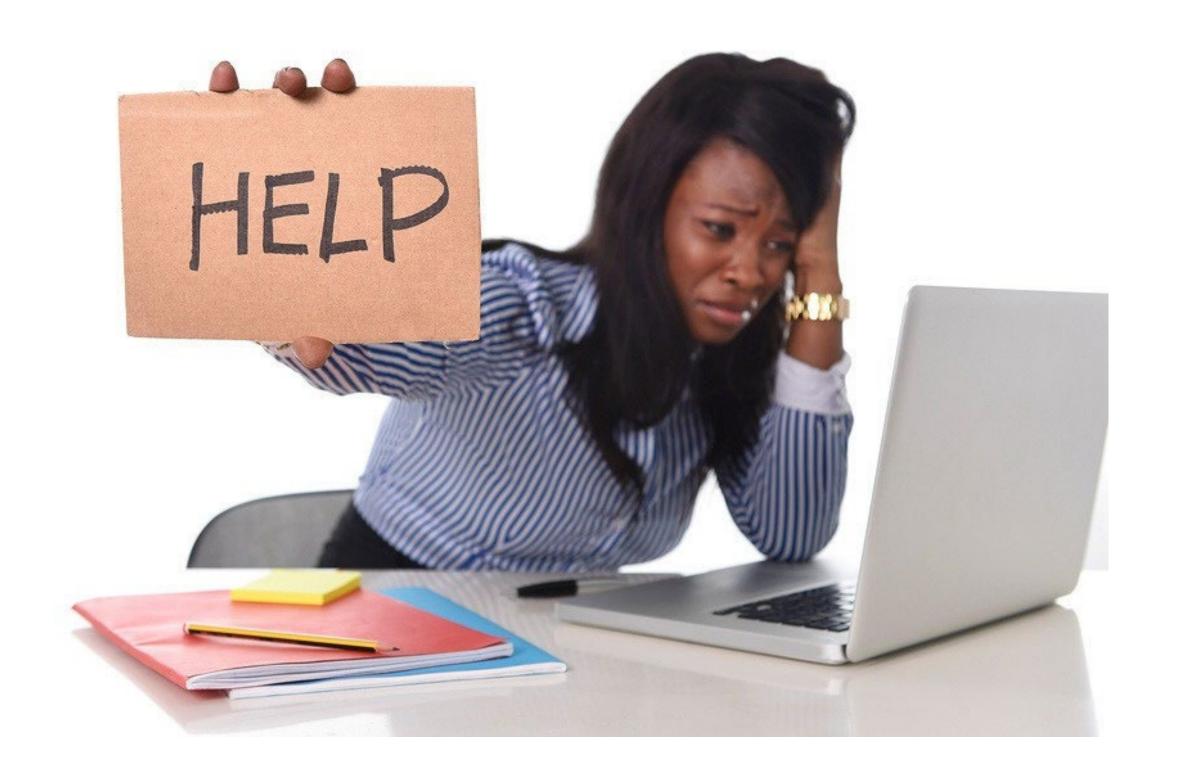
# United

2007...

The 1st time I made my voice visible in my career



# TOP 5 MASSIVE MISTAKES MANY WOMEN MAKE IN THE WORKPLACE, CAUSING THEIR VOICES TO BE MUTED

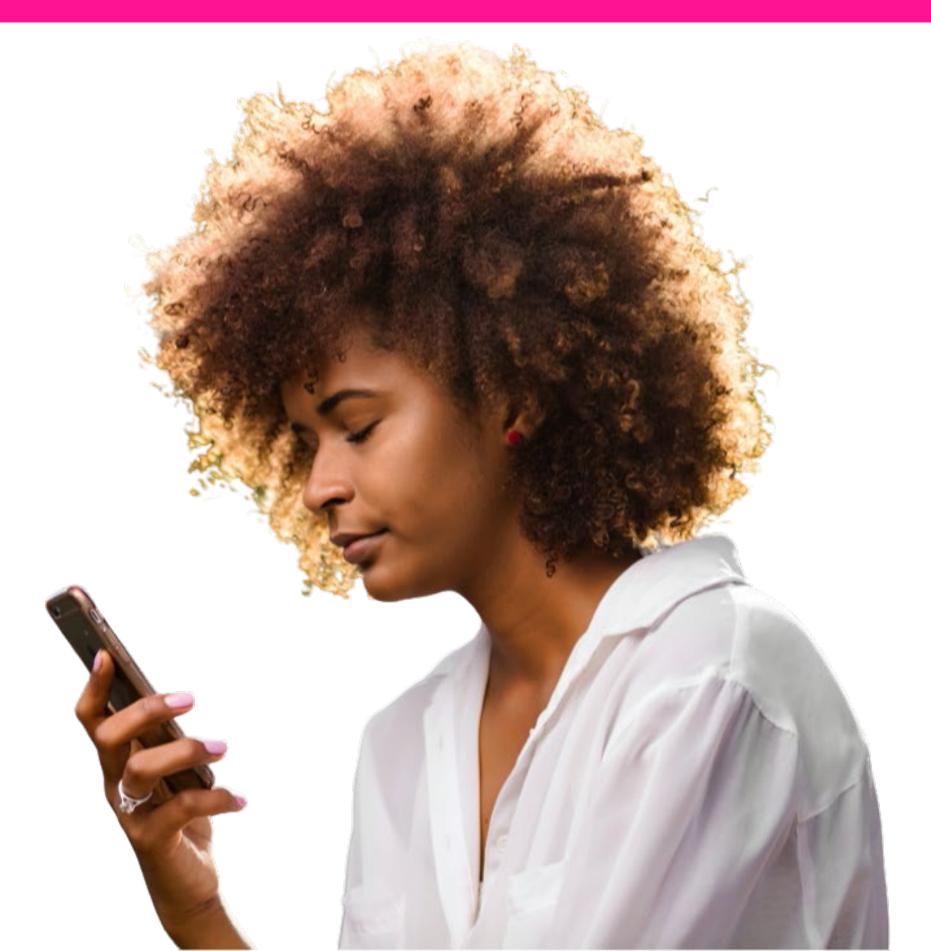




## #5: PASSIONATE PAM



## #4: OVERLOOKED OLIVIA...





## #3: HELPFUL HEATHER...

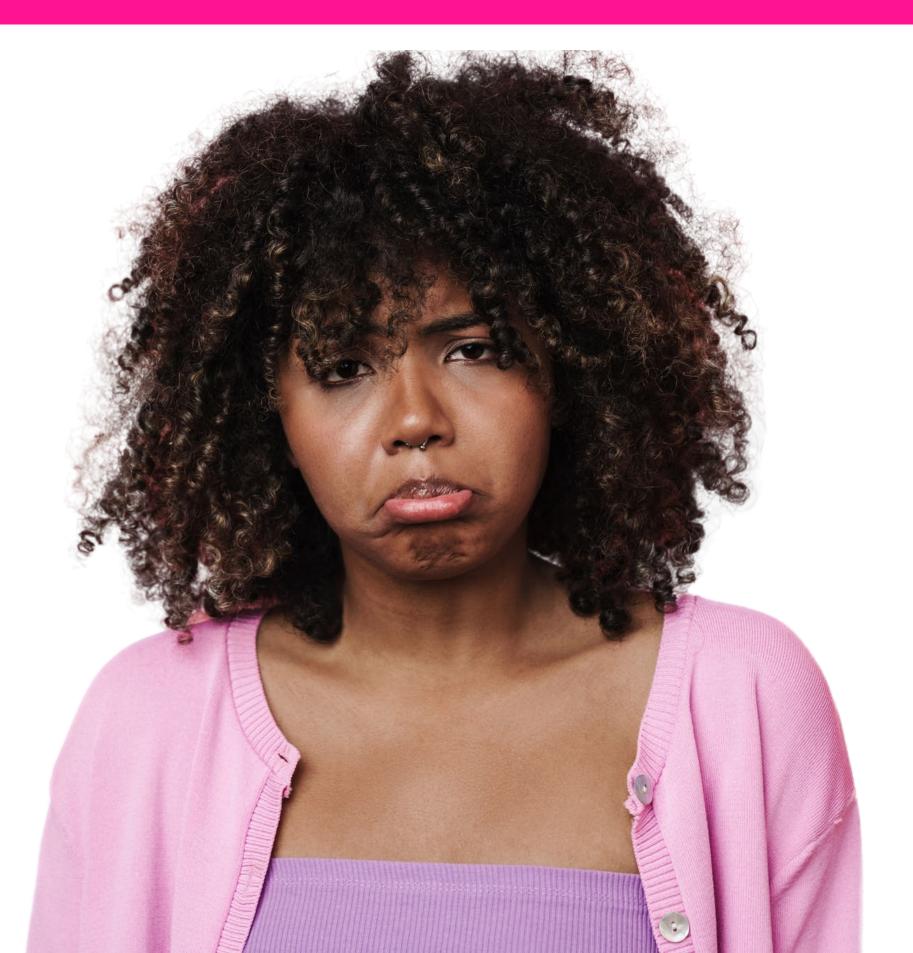


## #2: ANXIOUS ALLISON...





## #1SORRY SALLY









> Overlooked Olivia

> Helpful Heather

> Anxious Allison

Sorry Sally



# SO, HOW DO I MAKE MY VOICE VISIBLE AS A LEADER SO I CAN ADVANCE AS A LEADER?





## S: Speak confidently before you say a word...





## HOW ELSE CAN I MAKE MY VOICE VISIBLE SO I CAN ADVANCE IN MY CAREER WITH CONFIDENCE?

- Be aware and conscious of your non-verbal communication.
- Colors convey confidence.
- 3 Your walk can convey WORRY or WISDOM



## Be aware of sabotaging vs. self-TALK





## FROM SELF-SABOTAGING TALK TO SUPERIOR SELF-TALK

//	Self-Sabot aging Self-Talk	Superior Self-Talk (Luxury Language Upgrade)
	'I'm not ready to apply for a promot ion."	'I am fully prepared and perfect ly posit ioned for this opport unit y.''
	"I'm new here, there are people with more experience."	'Ibring expert ise to my new position that offers a unique and powerful perspect ive on getting things done more effect ively."
	"They won't listen to me, I'm "Millennial, Gen Z, Baby Boomer, et c."	"My thoughts and ideas are beneficial to my team regardless of their race, age or sexual orient at ion.
	"Idon't want to seem too aggressive or too much."	"My energy is my superpower, and I communicate with passion and convict ion."
	"Ihate talking in front of people."	"Im a confident communicator and my voice is valuable."
	"Idon't want to make a mistake in front of my co-workers/colleagues."	"My goal is to be perfect, but to progress in the work that Ido."
	"Last time Iapplied, Ididn't get it."	"Time is on my side, and fully prepared for this new opport unit y.



## A: Be MORE assert ive and LESS appreciative in your leadership role



## HOW CAN I BE MORE ASSERTIVE AND LESS APPRECIATIVE?









## CLEARLY COMMUNICATE...

Need your help with a project



How can we *promote* more women in leadership roles?



Your voice via email and speaking at meetings should be rich establish you as a confident communicator.





# Communication& Public Speaking

is no longer a "Soft" Skill...

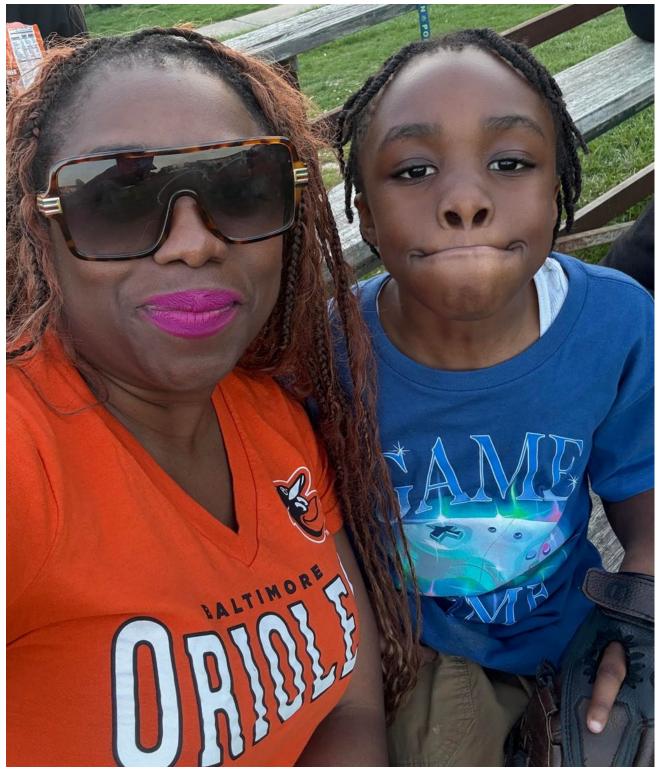
## Establish your Non-Negotiables





## THESE ARE MY NON-NEGOTIABLES







## WHAT ARE YOUR NON-NEGOTIABLES?



#### Power Down at 7PM

Set a firm boundary by turning off work devices after 7PM to reclaim your evening and recharge unapologetically.



#### Schedule 'Do Not Disturb' Time Weekly

Block off 1-2 hours a week for uninterrupted time to think, create, or rest. Schdule no meetings, no emails, no apologies.



#### Saying "No" Without an over explanation

Normalize protecting your bandwidth by gracefully declining tasks that don't align with your priorities, capacity or job description.



## Use Every Drop of PTO

Your rest is not a reward, it's a right. Schedule and actually take your vacation days, no guilt, no carry-overs.



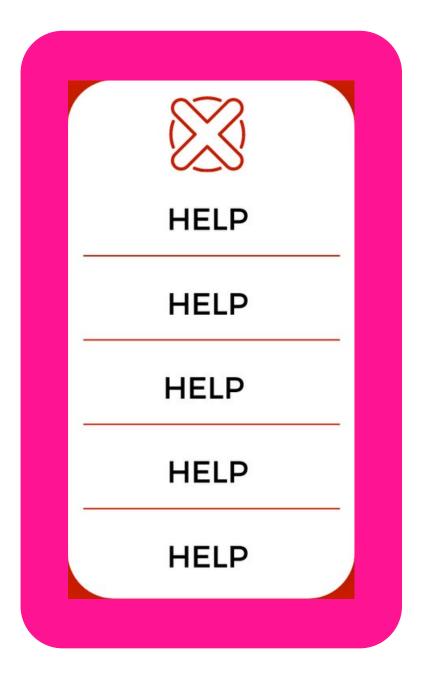
#### 1-Hour Delay Before Reply Mode

Take a pause, give yourself a full hour before diving into emails or responding to ones that hit a pressure point.



## Delete Weak Words from your communication style

## Discount Dialect



## Luxury Language





## WHAT EXACTLY IS LUXURY LANGUAGE?





How do Imake my voice visible le veraging

Luxury
Language?





- Remove any weak words from your Linked In or Company Bio.
- Analyze all present at ion/interview opport unit ies for WEAK words or WEALTHY words.
- Replace your standard pitch or introduction with a Verbal Business card when net working, performance reviews or attracting new career opport unities.



Start promoting your transformation not your title.





What is exactly is a





## EXAMPLES OF VERBAL BUSINESS CARDS

From Discount Dialect 

Luxury Language

Im a Customer Experience Manager



IDEVELOP and DELIVER dynamic present at ions to encourage current clients to explore other products and services we have to offer that can boost their business or grow their brand.

Im a Market ing Executive



ICURATErich and robust marketing campaigns that attract and retain Gen Zclients so they will become loyal clients for a lifetime.

Im in HR



Icreate a safe space for employees to share their wins and struggles within our company. Ialso support new hires with learning our company culture so retent ion is high and burnout is low, making our organization one of the top places to work.



## DOES ANYONE KNOW WHO THIS IS?











## Give feedback to Quinn

## Scan this QR code



## Or go to

https://talk.ac/quinnconyers

and enter this code when prompted

VOICE

